

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

<http://lobbyingdisclosure.house.gov>

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

<http://www.senate.gov/lobby>

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name ☒ Organization/Lobbying Firm ☐ Self Employed Individual

Altria Client Services Inc.

2. Address ☐ Check if different than previously reported

Address1 101 Constitution Avenue, NW

Address2 Suite 400 West

City Washington

State DC

Zip Code 20001

Country USA

3. Principal place of business (if different than line 2)

City Richmond

State VA

Zip Code 23230

Country USA

4a. Contact Name

b. Telephone Number

c. E-mail

Mr. David Sutton

☐ International Number

(804) 484-8897

5. Senate ID#

31406-12

7. Client Name

☒ Self

☐ Check if client is a state or local government or instrumentality

Altria Client Services Inc.

6. House ID#

317050000

TYPE OF REPORT

8. Year 2012 Q1 (1/1 - 3/31) ☐ Q2 (4/1 - 6/30) ☒ Q3 (7/1-9/30) ☐ Q4 (10/1 - 12/31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ Termination Date 11. No Lobbying Issue Activity ☒

INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13

12. Lobbying

INCOME relating to lobbying activities for this reporting period was:

Less than \$5,000 ☐

\$5,000 or more ☒

\$

Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSE relating to lobbying activities for this reporting period were:

Less than \$5,000 ☐

\$5,000 or more ☒

\$ 2,800,000.00

14. REPORTING

Check box to indicate expense accounting method. See instructions for description of options.

☒ Method A. Reporting amounts using LDA definitions only

☐ Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

☐ Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature 

Digitally Signed By: BRUCE GATES

Date 07/20/2012

Printed Name and Title Bruce Gates, Senior Vice President, External Affairs

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code

BUD

Budget/Appropriations

(one per page)

16. Specific lobbying issues

Centers for Disease Control's implementation of stimulus funding provisions of P.L. 111-5, American Recovery and Reinvestment Act

17. House(s) of Congress and Federal agencies

☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Bruce	Gates		N/A	<input type="checkbox"/>
Cindy	Hayden		N/A	<input type="checkbox"/>
Phil	Park		Chief of Staff, Sen. George Voinovich (see TOB)	<input checked="" type="checkbox"/>
Todd	Walker		N/A	<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Printed Name and Title Bruce Gates, Senior Vice President, External Affairs

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code

HCRHealth Issues

(one per page)

16. Specific lobbying issues

Centers for Disease Control's implementation of health care funding provisions of P.L. 111-148, the Patient Protection and Affordable Care Act

17. House(s) of Congress and Federal agencies

☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Bruce	Gates		N/A	<input type="checkbox"/>
Cindy	Hayden		N/A	<input type="checkbox"/>
Phil	Park		(See note on TOB Addendum page)	<input checked="" type="checkbox"/>
Todd	Walker		N/A	<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Printed Name and Title Bruce Gates, Senior Vice President, External Affairs

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code

TAX

Taxation/Internal Revenue Code

(one per page)

16. Specific lobbying issues

HR 942: American Research and Competitiveness Act of 2011; provisions relating to research and development credits

HR 3091/S 1647: To make permanent the individual income tax rates for capital gains and dividends; all provisions of the bill

17. House(s) of Congress and Federal agencies ☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Treasury - Dept of, White House Office

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Bruce	Gates		N/A	<input type="checkbox"/>
Sarah	Knakmuhs		N/A	<input type="checkbox"/>
Todd	Walker		N/A	<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input checked="" type="checkbox"/>
				<input checked="" type="checkbox"/>
				<input checked="" type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Bruce Gates, Senior Vice President, External Affairs

S 174: Healthy Lifestyles and Prevention America Act; provisions relating to Federal Excise Tax increases

S 794: Protecting American Taxpayers from Misconduct Act; all provisions of the bill

Discussions on maintaining Capital Gains and Dividends Tax Rates and Internal Revenue Code reform and reduction of Corporate Income Tax Rate

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code

TOBTobacco

(one per page)

16. Specific lobbying issues

HR 1639 / S 1461: Traditional Cigar Manufacturing and Small Business Jobs Preservation Act of 2011; all provisions of the bills
HR 3186/S 1706: Smuggled Tobacco Prevention Act of 2011; all provisions of the bill

17. House(s) of Congress and Federal agencies

☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
David	Fernandez		N/A	<input type="checkbox"/>
Bruce	Gates		N/A	<input type="checkbox"/>
Cindy	Hayden		N/A	<input type="checkbox"/>
John	Hoel		N/A	<input type="checkbox"/>
Sarah	Knakmuhs		N/A	<input type="checkbox"/>
Phil	Park		(See note on TOB addendum page)	<input checked="" type="checkbox"/>
Todd	Walker		N/A	<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Printed Name and TitleBruce Gates, Senior Vice President, External Affairs

HR 4134: To amend the Internal Revenue Code of 1986 to clarify that any person who, for a commercial purpose, makes available for consumer use a machine capable of producing tobacco products, is a manufacturer of tobacco products; all provisions on the bill

Public Law 112-141 (HR 4348) MAP 21, Moving Ahead for Progress in the 21st Century Act; provisions relating to the definition of manufacturer under Federal excise tax

HR 5973: FY 2013 Agriculture, Rural Development, Food and Drug Administration and Related Agencies Appropriations Act, 2013; Subcommittee report language and possible amendment relating to the exemption of premium cigars from FDA regulation pursuant to the Family Smoking Prevention and Tobacco Control Act

S 1813: MAP 21, Moving Ahead for Progress in the 21st Century Act; provisions relating to the definition of manufacturer under federal excise tax;

S 3081: Tobacco Tax Equity Act of 2012; provisions relating to roll your own tobacco; 100122 amendment to Internal Revenue Code section 5702(d) definition of manufacturer of tobacco products

HR (Yet to be Introduced)/S 3295: FY 2012 Departments of Labor, Health and Human Services and Education Appropriations Bills; Center for Disease Control's implementation of health care funding provisions of P.L. 111-148, the Patient Protection and Affordable Care Act

Phil Park Previous Covered positions: Office of Senator George V. Voinovich 1999-2011 - Chief of Staff, Legislative Director, Legislative Assistant, Legislative Aide and Legislative Correspondent

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code

TRD

Trade (Domestic/Foreign)

(one per page)

16. Specific lobbying issues

Discussions related to the Trans-Pacific Partnership Act, matters regarding trade promotion restrictions

17. House(s) of Congress and Federal agencies

☐ Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Bruce	Gates		N/A	<input type="checkbox"/>
John	Hoel		N/A	<input type="checkbox"/>
Todd	Walker		N/A	<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>
				<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Printed Name and Title

Bruce Gates, Senior Vice President, External Affairs